**Banking Relations Management · April 2025** 

# Liechtenstein and VP Bank



### Content

#### Liechtenstein

- A brief overview
- National Economy
- Financial Centre
- Financial Regulatory Framework

### **VP Bank Group**

- Facts & Figures
- Shareholders
- Organisation
- Core Activities and Competencies
- AML/CFT-Programme
- Banking Relations Management

# Liechtenstein

### Liechtenstein - a brief overview

- Capital: Vaduz
- Constitutional hereditary monarchy based on a democratic and parliamentary system
- 300 years Liechtenstein in 2019
- Population of around 40'015
- Approx. 43'100 jobs with a commuter rate of 57%
- Total area of 160 km2
- Borders to Switzerland and Austria
- Swiss Franc as official legal tender
- The Swiss National Bank serves as Liechtenstein's national bank
- Companies are listed on the SIX Swiss Exchange

- Approx. 45 Double Tax/Tax Information Exchange Agreements (DTA/TIEA)
- Strong international orientation and commitment
- Member of European Economic Area (EEA)
- Member of United Nations (UN)
- Part of World Trade Organisation (WTO)
- Member of Council of Europe
- Part of Organisation of Security and Cooperation in Europe (OSCE)
- Stable social, political, legal and economic system
- Joining the International Monetary Fund (IMF)



## Liechtenstein – National Economy (1/2)



- High diversification with over 5'200 companies
- Embedded in the European single market (free movement of goods, capital, services and labour)
- Mainly export oriented: A majority of the GDP comes from export of goods to France, USA, China, Switzerland, Germany and Austria
- "AAA" country rating awarded by Moody's and S&Ps (confirmed 2024)
- Moneyval Assessment 2022 completed with very good result
- Strong industrial and financial services sector



### Liechtenstein - National Economy (2/2)

### • Facts Industry:

42% workforce, 643 companies Main sub-sectors: Mechanical engineering, food products, vehicle construction, electrical engineering, dental technology

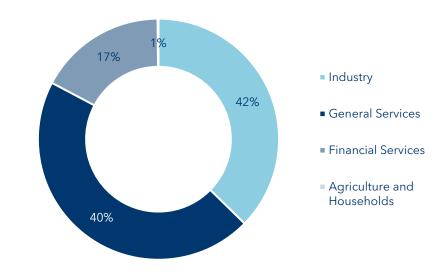
#### • Facts General Services:

40% workforce Main sub-sectors: Public administration, trade, social services, education

#### Facts Financial Services:

17% workforce Main sub-sectors: Banks, insurances, funds, fiduciaries, legal services and auditors

# Facts Agriculture and Households: 1% workforce

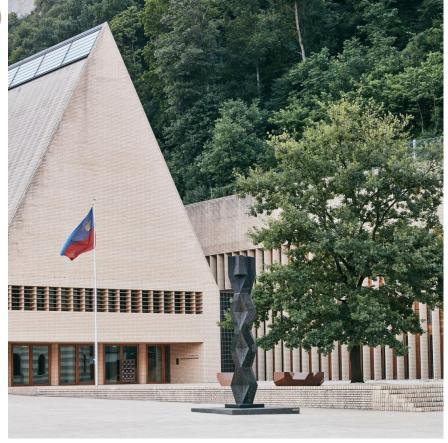




### Liechtenstein - Financial Centre (1/2)

Financial services as second most important sector in Liechtenstein's economy - over 7'700 employees:

- EEA membership → full freedom to provide services throughout the European single market (Passporting, Anti-Money Laundering/Counter-Terrorism-provisions (AML/CTF), EU-supervision)
- Main financial services: Banking, asset management, funds, insurance, pension schemes, pension funds
- Liechtenstein Bankers Association joined as a member of the international network "Financial Centers for Sustainability" (FC4S) in April 2017





### Liechtenstein – Financial Centre (2/2)

### Strong banking sector with over 2'869 employees (2023):

11 licensed banks (FMA List 07.03.2023), 3 e-money institutes, 1 payment institution

Traditional focus on private banking and wealth management

CHF 457 billion AuM, thereof CHF 191.6 billion Assets managed in Liechtenstein (2023)

20.6% average Tier 1 Capital Ratio strong capitalisation

Comprehensive deposit insurance system for client deposits

Banking centre with low country risk according to S&P's Banking Industry Country Risk Assessment (BICRA) - Risk Group 2

Token and VT Service Providers Act (TVTG)



### Financial Regulatory Framework (1/2)

#### **International Regulations**

- Active member of MONEYVAL: Assessments in 2002, 2007, 2013/14, 2022 regarding Financial Action Task Force (FATF) 40+9 Recommendations high standards in combating Money Laundering/Financing of Terrorism (ML/FT) attested by IMF/MONEYVAL (joint assessments)
- Basel Committee of Banking Supervision
- Wolfsberg-Principles
- Member of IOSCO (International Organization of Securities Commissions)

#### **EU Regulations**

- Member of the European Economic Area (EEA): all EU directives and regulations have to be transposed into domestic law Regulation
- · Basis of Liechtenstein financial services regulation
- Liechtenstein credit and financial institutions have to comply with the same legal requirements and standards as any credit or financial institution established in a member state of the European Union (e.g. Basel IV, MAD/MAR, General Data Protection Regulation, MiFID II/MiFIR, AML-Regulation)



## Financial Regulatory Framework (2/2)

#### **Home Regulations & Supervision**

#### **AML/CTF-Regulation**

- Primarily regulated via Law and Ordinance on Professional Due Diligence to combat Money Laundering, Organized
   Crime and Terrorist Financing
- 4th EU AML Directive as per 1.9.2017 fully implemented, 5th EU AML Directives as per 1.1.2021 planned

#### Home supervisor: Financial Market Authority Liechtenstein (FMA),

- Integrated part of the European System of Financial Supervision (e.g. ESA, ESRB and ECB)
- Responsible for prudential & AML/CFT-supervision of Liechtenstein financial market participants

#### Automatic Exchange of Information (AEOI) & FATCA

#### **Clear Strategy of Tax Compliance**

- Adoption of compliance with OECD standard on international cooperation in tax matters (2009)
- AIA early adopter (Common Reporting Standard/CRS implemented into national legislation 1/2016)
- FATCA Model 1-Agreement with the US\* (first Exchange of Information/EOI under FATCA 9/2015)



# **VP Bank Group**

## VP Bank Group - Facts & Figures

Founded in 1956

Client AuM: CHF 50.7 billion

 Total client assets: CHF 56.4 billion

• Tier 1 Ratio: 25.9%

• Headcount: 945 (Group)

 "A-" rating from Standard & Poor's (A-/Negative/A-2)

 "Risk Indicator 1" rating from Bisnode D&B Schweiz AG

ESG-Rating «AA» received from MSC





### Locations and markets of VP Bank



• Wealth management companies and representative offices



# VP Bank Group - shares and major shareholders

Registered shares A	Registered shares B	
VP Bank's registered shares A are listed and freely tradable on SIX Swiss Exchange.	The registered shares B are not listed but are distributed amongst the population of Liechtenstein.	

Anchor shareholders*	Proportion of voting rights	Proportion of equity capital
Stiftung Fürstl. Kommerzienrat Guido Feger, Vaduz	46.6%	23.0%
U.M.M. Hilti-Stiftung, Schaan	10.3%	9.7%
Marxer Stiftung für Bank- und Unternehmenswerte, Vaduz	6.3%	11.4%



\*as at 31.12.2024 14

### **VP Bank Board of Directors**



**Dr Stephan Ochsner**Member of the
Board of Directors

Philipp Elkuch
Member of the
Board of Directors

**Dr Mauro Pedrazzini** Vice Chairman of the Board of Directors **Stefan Amstad**Member of the
Board of Directors

**Barbara Ofner** Member of the Board of Directors **Stephan Zimmermann**Chairman of the Board of Directors

Katja Rosenplänter-Marxer Member of the Board of Directors



## VP Bank Group Executive Management (GEM)



Adrian Schneider 1985
Head of Region Liechtenstein

Dr Felix Brill 1979 Chief Investment Officer Patrick Bont 1975
Chief Risk Officer

**Dr Rolf Steiner 1968**Head of Strategic Transformation

**Dr Urs Monstein 1962**Chief Executive Officer &
Head International Locations

Philippe Wuest 1979 Chief Financial Officer a.i.



## VP Bank - Core Strengths

Top-notch solutions

- Independent advisory services
- Top marks for the quality of our advice and services

Professional service

- Experienced, personal points of contact who can draw on the expertise of select specialists
- First-class e-banking and e-banking mobile

High security

- Excellent financial strength
- Anchor shareholders with a long-term focus



### VP Bank - Core Competencies

Asset manage-ment

- Strategy Funds
- Fund Mandate
- Classic Mandate
- Special Mandate
- Portfolio Management-Enhanced Mandate

Investment advisory

- Market information and Macroeconomic analyses
- Product selection and investment recommendations
- Selection of third-party funds (best manager approach)
- Proactive support for clients interested in trading

Wealth planning

- Detailed analysis of your overall wealth situation
- Tailored investment solutions and financing facilities
- Exclusive services for family offices, entrepreneurs and wealthy individuals
- Professional advice on establishing funds from VP Fund Solutions
- Access to specialists



## VP Bank - Client segments and structure of clientele

Private clients

We offer wealthy individuals and families personalised service that covers all aspects of financial advice and asset management



The segment includes primarily corporate clients based in Liechtenstein and the eastern part of Switzerland. These clients turn to us for traditional banking problems.

Intermediaries VP Bank has from the very beginning been an preferred partner for external asset managers, trustees and lawyers. We offer them all traditional banking services as well as fast, error-free transaction processing. We also provide advice in the area of asset structuring.



We offer these clients, who are located in Liechtenstein and the surrounding region, a complete range of traditional banking services. In addition, we provide seamless advice that covers everything from financial security to investment strategy.



## AML/CFT Program

VP Bank is committed to highest standards of Anti-Money Laundering (AML) and Anti-Financial Crime including Anti-Bribery and Corruption, Counter Terrorism Financing (CFT), Tax Compliance, Anti-Fraud and other punishable criminal acts and adheres to all applicable laws and regulations in all countries where the bank conducts business.

### **VP Bank Group AML/CFT Program**

- Ongoing risk analysis considering the bank's customers, products and services
- 3 line of defence model with independent (ongoing) internal audit
- Annual external audit testing (PWC)



# Banking Relations Management (1/2)

- We are responsible for development and maintenance of counterparty relationships under involvement of specialist units for operational matters.
- We ensure communication with counterparties as a central contact.
- We monitor operational problems and conflicts and ensure escalations are reported at the appropriate level within VP Bank Group.



**Jürg Mühlethaler**Head of Group Logistics



Florian Riener
Head of Group Operations



# Banking Relations Management (2/2)

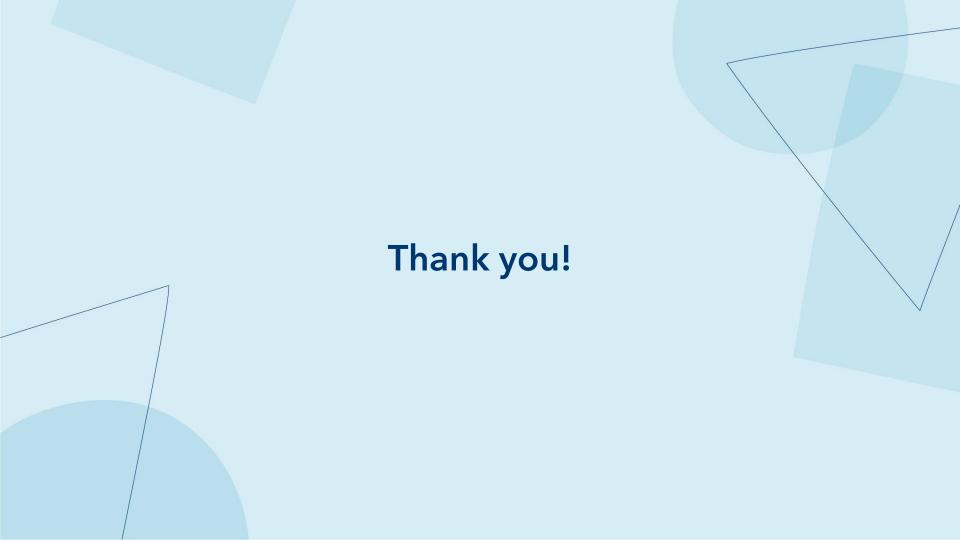


Christian Beck
Head of Banking Relations
fbr@vpbank.com
T +423 235 67 51



Isabelle Maguire
Banking Relations Consultant
fbr@vpbank.com
T +423 235 64 11





### Disclaimer

Although the utmost care has been taken in producing this document, we cannot warrant that the information it contains is complete, up-to-date or correct. The contents of this document are provided solely for information purposes and should not be construed as an offer, an invitation to make an offer or a public advertisement inviting participation in transactions involving specific financial instruments or the take-up of specific services.

In particular, this document does not constitute investment advice and does not take any account of the personal or future investment objectives, financial or fiscal circumstances or other special requirements of any individual investor. Similarly, depending on the individual investor's nationality or country of residence, legal restrictions may apply as to transactions involving specific financial instruments or the take-up of specific services. Consequently, investors should seek advice from their client advisor before making an investment decision or taking up financial services.

The value of and earnings generated by financial instruments can rise or fall. There is a risk that investors will not recoup their original investment. Past performance is no reliable indication of future results. Any financial instrument may involve the following risks (this list should not be regarded as exhaustive): issuer (creditworthiness) risk, market risk, credit risk, liquidity risk, interest rate risk, currency risk, economic risk and political risk. More information on these risks is given in the brochure "Risks in Securities Trading" published by the Liechtenstein Bankers' Association and available at www.bankenverband.li.

We cannot accept liability for any damage or losses allegedly incurred on the basis of information contained in this document. The contents of this document are protected by copyright, and any utilization other than private use requires our prior consent.

© VP Bank Itd

Aeulestrasse 6 · 9490 Vaduz · Liechtenstein · T +423 235 66 55 info@vpbank.com · www.vpbank.com · VAT No. 51.263 · Reg. No. FL-0001.007.080-0

